



ECASBA EUROPEAN
SEMINAR
Hamburg, 2013.

EDUCATION

Prepared by Jakov Karmelić



Content

- **Courses overview**

- Courses for ship agents and brokers: BIMCO, ICS, ITS, Lloyds Maritime Academy, The Baltic Exchange, Seatrade Academy
- Useful web links: The Maritime Industry Knowledge Center, ITIC, WSC, AAPA, UNCTAD

- **IATA and FIATA cases**

- **FONASBA case:**

- Licensing of Shipping agents – 1983.
- UNCTAD Minimum Standards For Shipping Agents – 1988.
- FONASBA Quality Standard – 2007.
- It`s time Agents were licensed – 2013.
- Education Survey – 2013.
- Short term actions



SEASCAPES



During the last fifty years world trade has experienced an extraordinary growth, and sea trade has found itself at the heart of this huge change which we can now define as the onset of globalisation. In 1950, some 600 million tons were carried by sea. Fifty years on, and in the year 2000 more than 5 billion tons were hauled around the world by ships. Sea trading was one of the great growth activities of the late 20th century, and shows no signs of diminishing. Yet the industry has remained largely invisible to the general public,.

With this in mind, BIMCO has developed **Seascapes**, which is aimed at providing information for schools, journalists and the public at large about the shipping industry. "**Seascapes**" is described as A) a view of the sea and B) a picture representing a scene at sea, symbolic for what BIMCO wishes to achieve with the **Seascapes**.

The maritime world is all development and change, and we are therefore adding new articles to **Seascapes** every month.

Under "**Maritime Matters**" you can find information on shipping and maritime transport facts and figures.

"**Seascapers**" will focus on shipping industry people, showing the tremendous variety of different careers that are possible in the world of ships. Varied, international, featuring young and old, newcomers and experts, the Seascapers column will provide an insight into maritime industry opportunities.

"**Ships that serve us**" contains contemporary merchant shipping and maritime trade information.

"**Questions of shipping**" provides information and discussions of broader maritime topics.

INFORMATION CENTRE

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SEASCAPES

- Maritime Matters
- Questions of shipping
- Sea View
- Seascapers
- Ships that serve us
- Other sources of maritime informati...

LATEST SEASCAPES ARTICLES

- Ships that "carry everything"
- Marine equipment cargo handling
- Updating existing ships
- Rio plus 20 – what progress afloat?
- Maritime prepositioning ships
- Marine equipment – pumps
- Salvage technology
- What keeps ships upright?
- Rebuilding the Cutty Sark
- Marine equipment – mooring



**Dry Cargo Laytime • Tanker Laytime
Bills of Lading • Time Charter
Sale & Purchase • Agency • Voyage Charter**

The BIMCO Masterclass Workshop series consists of seven modular workshops focusing on key aspects of maritime commerce. The workshops will provide participants with a thorough grounding in the principles and pitfalls of each core subject. The workshops are designed for participants who already have some shipping experience and who wish to broaden their knowledge of a particular topic within the shipping industry. As such, the workshops are well suited to the development of existing and future decision makers who require a solid grounding in the mechanics of modern commercial practice.

Each workshop in the series consists of three days of presentations by the finest experts, combined with group discussions and case studies. Participants are expected and will be encouraged to contribute actively to both the group discussions and case studies. At the end of each workshop, participants may take an open book exam to assess their level of understanding of the subject matter. This assessment, which is assessed and marked by the course presenters and leads to the award of a BIMCO diploma, will be of value to employers and employees alike in demonstrating the effectiveness of the training and knowledge attained.

Should you have any questions about the course, please contact:



BIMCO

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DK-2880 Bagtsvaerd
Denmark

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Fax: +45 4436 6868

E-mail: education@bimco.org
Web: www.bimco.org

Course overview:

The Maritime World and the Port Agent

- Trends and Issues Affecting Port Agents in the 21st Century
- E-commerce - where are we?

The International Law in Relation to Agency

- What is "Agency"?
- Delivery of Cargo
- Release of Cargo do's and don't's
- Release against Letters of indemnity

Daily Operations

- Port Working Documents
- Agents and Sea Carriage Documents
- Maritime Fraud
- Agents and Charter Parties

When Things Do Not Go As Planned!

- Ship Arrests
- Payments and Defaults
- Cargo Damage
- Stevedore Damage

Improving Business Processes

- Marketing and PR for Port Agents
- International Regulations and Standards



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- ▶ Read the latest ICS news
- ▶ Upcoming events
- ▶ Membership Benefits

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- ▶ Corporate Support
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- ▶ Induction Courses for Staff

What's New?

SAT Sat, 13 Apr, 2013
13 Membership Committee Meeting

FRI Fri, 12 Apr, 2013
12 Scottish Branch Annual Dinner

Courses

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PORT AGENCY

£1,250.00

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SHIPS

Thoroughly understand the fundamental differences between dry bulk cargo ships, general-purpose ships, liners (container, break-bulk and Ro-Ro) and tankers, including Ore/Oil and Ore/Bulk/Oil carriers. (Students may be expected to produce sketches).

Understand that Tankers sub-divide into several categories including carriers for crude-oil, petroleum products, chemicals, liquid gases, vegetable oils etc. Be aware of size ranges of bulk-carriers including Capesize, Panamax, Handy-size.

Understand the purpose and basic design and construction features of decks, holds, hatches, derricks, winches cranes and other cargo handling gear. Be aware of ballasting and ballast systems.

Thoroughly understand the terminology of measuring ships including pseudo-tonnages - NT and GT. Actual tonnages - deadweight (dwt & dwcc) displacement (total and light). Capacities – bale cubic & grain cubic, TEU lanes

[Courses overview](#)

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Online Ship Agent course

Who Should Study This Diploma for the Ship Agent Course

- Operations Director
- Managing Director
- Ships Agent
- Operations/ Logistics Coordinator
- Shipping Supervisor
- Senior Shipping Officer
- Logistics Responsible
- Business Controller
- Operation Department
- Boarding Agent
- Records Analyst
- Financial Manager
- Agency Supervisor
- Sales and Project Coordinator
- Group Accountant
- Operations Manager
- General Manager
- Office Manager
- Auditor
- Director

Search results

Your search : **ship agent**

Upcoming Courses



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Ship Agent
Commences: Tuesday 19th February 2013

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international maritime dangerous goods

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Course Programme

- Introduction to the Shipping World and the Role Ship Agents Play
- Commercial Relationships and Examining Issues Relating to Ports
- Law Section A: International Regulations
- Law Section B: Bills of Lading, Hague, Hague Visby, Hamburg and Rotterdam Rules
- What Agents Need to Know about Chartering
- Public Relations and Communication Skills
- Ship Agents and E-Commerce
- Finance, Accounting and Credit Management
- The Ship Operator's Insurances
- Ship Arrest
- Case Study: How Agents Meet the Challenges of the Changing Shipping Environment

COURSE DIRECTOR:
Captain Rodger MacDonald MSc
Chief Executive Azimuth Marine Ltd, UK

The course is practical, useful and very informative in relation to actual day to day tasks and responsibilities. I have been able to use the information gained practically on a regular basis and feel considerably more informed.
Sharon Drummond, Student, 2012

The course is excellent. It's full of information and defined with examples. It is really enjoyable and interesting.
Gwladys, 2012

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CONTINUING PROFESSIONAL DEVELOPMENT

The Diploma for the Ship Agent is recognised by the Institute of Marine Engineering Science and Technology (IMarEST) as contributing to the Continuing Professional Development (CPD) needs of its members.

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Courses overview

IATA and FIATA cases

FONASBA case

Home

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- The Baltic Market
- Code of Practice
- Mediation
- Training Courses
- Associations
- Employment
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- History
- Links
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Baltex

Venue Hire

Market Information

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FFA

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Market

TRAINING COURSES

The Baltic Exchange runs a series of shipping courses and workshops. The **Freight Derivatives & Shipping Risk Management** and **Advanced Freight Modelling & Trading** courses are held around the world and delivered by Professor Nikos Nomikos and Dr Amir Alizadeh from the **Centre for Shipping, Trade & Finance** at Cass Business School.

Participants attend a mixture of lectures and workshops and will achieve a high level of practical knowledge within a short period of time.

The courses are open to all and will benefit:

- Shipbrokers
- Shipowners
- Shipping fund investors
- Charterers
- Commodity and energy traders
- Bankers
- Shipping executives
- Maritime lawyers

Baltic freight market commentary available

The Baltic's freight market team produces a daily round-up of dry market news including capesize, panamax, supramax and handysize vessels. This service is available to subscribers.



Baltic training courses 2013

Freight Derivatives & Shipping Risk Management:



Up-to-the-minute **professional training** in shipping hosted by **leading maritime experts.**

Must-attend courses for anyone whose business touches upon **deep-sea cargo transportation.**

UK Course
Anatomy of Shipping
Cambridge

UAE Course
Business of Shipping
Dubai

Asia Course
Business of Shipping
Singapore

"The course gave me a very valuable overall insight into the various shipping markets and the factors driving them, and truly increased my business skills."

- Peter Robert Vogelzang, NIB Capital Bank



The different sectors of the shipping industry are all interconnected; a small change in one can have significant implications for others. Therefore, to work effectively in any area of shipping, on any level, an appreciation of every aspect of the industry is essential.

Seatrade Academy and Cambridge Academy of Transport, two trusted names in maritime training, provide a two-week residential course with a global, whole-industry perspective from the leading experts in the shipping industry.

In order to provide maximum exposure to the tutors, Anatomy of Shipping welcomes an average of 35 students who are taught by 25 different lecturers throughout the two weeks.

Students receive comprehensive study materials including all the lectures in digital format and on completion of the course a certificate of attendance.

"Great course overall. I really am walking away with more knowledge than I thought I would be able to retain!"

- Jennifer Ligons, United States Navy

Course Overview*

Introduction

- The shipping industry today
- Key issues in shipping today
- International institutions & their role in shipping
- Maritime security developments
- Piracy
- The shipbuilding industry
- Workshop: "opportunities in shipping"
- The cruise shipping market

Owning Ships: Acquisition

- The sale & purchase negotiation
- Reading the sale & purchase market
- Financing ship acquisitions
- Interpreting financial accounts

The Law

- Commercial Law: voyage charters, time charters & bills of lading
- International law of the sea

Technical Operations

- Ships & their operational problems
- The classification societies
- Shipowners' bunker purchasing strategies
- Forces driving future developments
- Why maintenance matters

Ship Management

- Ship management today
- Crewing and training

Marine Insurance

- The Lloyd's insurance market
- Marine insurance overview
- Hull & machinery policies
- Protection & indemnity insurance
- Insurance implications of piracy

Practical Chartering Operations

- Post-Fixture: chartering operations
- Post-Fixture: laytime & demurrage
- Freight derivatives

Bulk Shipping Markets

- Dry-bulk shipping economics
- Dry-bulk markets: supply and demand
- The gas & chemical trades
- The tanker market
- Practical applications of Worldscale

Liner Shipping

- Transformation from liner shipping to container transportation
- Through transport concepts
- Commercial & logistical aspects of container transportation
- Ship & terminal operations
- The cruise market: shipping or leisure?

The Future

- Development of world seaborne trade
- Future industry prospects

*This programme may be subject to alterations



Lecturers

This course provides a valuable opportunity for anyone in the business of shipping – from a newcomer to an experienced professional – to be able to interact with and gain significant insight from leading experts across the entire industry.

Previous lecturers at Anatomy of Shipping include:

Andrew Craig-Bennett - Deputy General Manager, Cosco Maritime UK Ltd and Journalist & Commentator

Duncan Dunn - Director, SSSY Futures

Chris Hayman - Chairman, Seatrade

Nick Holness - Director, Severne Snow and former Group Procurement Executive, P&O Group

Stephen Kirkpatrick - Partner, Reed Smith

Trevor Law - Senior Vice President, DVB Bank

Martin Leach - Lloyd's of London

Simon Lockwood - Executive Director, Marine Division, Willis Limited

Jean Richards - Chairman, Quantum Shipping Services

Dr R Martin Stopford - President, Clarkson Research Studies Ltd

Dr Rune Torhaug - Director of International Affairs, Det Norske Veritas

Dr Malcolm Willingale - Director, VShips

Capt Philip J Wood - Director, Trade & Transport (UK) Ltd

Who Should Attend?

- New entrants to the industry whose job responsibilities depend on rapid absorption of specialist knowledge
- Middle to senior managers seeking a new perspective
- Top executives wishing for a clearer understanding of the way ahead

- Ship To Shore
- Ship Side Services
 - Harbour Master
 - Haulage
 - Marine Fuel & Lubricants
- Pilots
 - Pilots: Related Resources
- Port Police
- Seafarers' Centres
- Ship Chandler
- Stevedores
- Tugs
- Waste Disposal
- Commercial
 - Concession Holders
 - Freight Forwarders
 - Non Vessel Operating Common Carrier
 - Ship Agents**
 - Port Consultants
 - Port Insurance
 - Rail Freight Operators
- Shore Support Facilities
 - Customs
 - Dredging
 - Equipment Manufacturer
 - Hydrographic Surveying
 - IT Providers
 - Regulators

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Maritime Directory

- Ships Life
 - Order
 - Operate
 - Recycle
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 - Marine Fuel & Lubricants
 - Pilots
 - Pilots: Related Resources
 - Port Police
 - Seafarers' Centres
 - Ship Chandler
 - Stevedores
 - Tugs
 - Waste Disposal
- Commercial
 - Concession Holders
 - Freight Forwarders
 - Non Vessel Operating Common Carrier
 - Ship Agents**
 - Port Consultants
 - Port Insurance
 - Rail Freight Operators
- Shore Support Facilities
 - Customs
 - Dredging
 - Equipment Manufacturer
 - Hydrographic Surveying
 - IT Providers
 - Regulators
 - Surveys
 - Unions

Ship Agents

Ship owners and charterers cannot be present at every port their ship docks at, or watch over every deal secured for employment, there simply isn't enough time if they want to build their business. But, as you would expect, they also do not want to wash their hands of the day-to-day operations of these multi-million dollar assets. The middle ground comes in the form of a Ship Agent, a person or firm who transacts all business on behalf and under the direction of a ship owner or charterer.

An agent's remit can be extremely varied and often agents specialise in one field of expertise, the most common of which are liner agency and port agency, although agents can be found in freight forwarding, haulage, and warehousing. Agents' expertise allows them to advise on and handle all types of cargo including containers, conventional, break-bulk and roll-on-roll-off. Jobs they might be asked to perform includes securing ship supplies, arranging crew changes, maintenance, berthing, customs documentation and

Port Agency

When a ship calls at a foreign port, it wants to ensure that the visit goes to organise that will do everything with that this happens on behalf of the ship. For example, if there are language issues that they are overcome, if there is a port agent will make sure it is perfect for the ship call, the port agent will make sure the berth and stevedores allocated time.

The port agent will be one of the first to arrive, bringing mail, perhaps local to be given a list of demands from it and lubricants, engine room spare parts. Then, when the ship leaves, the port tallying up all the costs that have been the ship owner's account.

Liner Agency

Such is the complexity of the liner in developed its own liner niche, where specific to those scheduled trades.

Liner trades cover more than overseas outside, there is a link to be main manufacturers of goods to be shipped will carry the goods. A liner agent will by the shipping line, while balancing it

Every shipment on the liner service paperwork, which in the case of a liner the hundreds of thousands of liner

view in a printer-friendly format

The Maritime Industry Foundation Knowledge Centre

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Maritime Directory

SHARE

- A Ships Life: from life to death
- Ship To Shore: what happens when
- Shipping Rules: how they are formed
- Which Ship: for which cargo
- Own & Operate: a ship
- Who is Involved: people in shipping
- Environment: a world issue
- Resources: useful websites
- Careers: how to get a job

Media Box

- New Challenges. From officer trainee to Captain, you'll sail the world.
- Careers in international shipping. Video ideal for use in schools and other careers events.
- College fees? Forget it. Embark on a career at sea with fully financed university study.

Did You Know: find quick maritime facts and follow us on twitter

Industry News: Check out the latest industry news through our up-to-date news feed

Kidzone: find out more about shipping then check your shipping knowledge by playing games and answering quiz questions

Where In The World?: see where everyday objects come from and how they get to you

Useful links

IATA and FIATA cases

FONASBA case



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Ship agency

Displaying results **1 to 10** out of **98**

[1](#) [2](#) [3](#) [4](#) [5](#) [Next >](#)

[ITIC's scheme for members of the Swedish Shipbrokers' Association...](#)

27/11/2012 - ITIC provides an exclusive and affordable insurance scheme for the ship agent and shipbroker members of the Swedish Shipbrokers' Association. The scheme is aimed at the type of member, who perhaps does not feel

[Ship agents count the cost of avoidable errors](#)

12/11/2012 - International Transport Intermediaries Club (ITIC) has emphasised how avoidable errors can prove expensive for ship agents. In the latest issue of its Claims Review, ITIC recounts how a ship agent

[VESSEL ARREST ALERT: advice to members with Rule 10 cover](#)

05/11/2012 - ITIC has been advised that MT Menara Satu and MT Menara Dua are presently arrested. Any members, who have Rule 10 cover, and had dealings with Menara Tankers Sendirian Berhad should contact ITIC Clai

[Pointing the finger - article by Roger Lewis in latest edition of Ship](#)

> [Bills of Lading seminar](#)

> [Ship agency](#)

> [Claims examples](#)

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EDUCATIONAL RESOURCES

The BBC branded a shipping container known as "The Box" so that it could write about shipping as The Box travelled the world and transported a wide variety of goods, from car parts to footwear, to all corners of the globe. [They have dedicated a webpage to provide information about The Box.](#)

See or download a presentation on the [Container Shipping Industry](#)

See or download a presentation on the [Panama Canal](#)

See or download a presentation on the [Suez Canal](#)

Visit the [American Association of Port Authorities' \(AAPA\) "Just for Kids" website](#). AAPA represents more than 160 public port authorities in the United States, Canada, the Caribbean and Latin America. Through their members, they have made available a number of tools including links to Educational Activity Sites for kids, Lesson Plans and Curriculum material for teachers, and other general education information.

Useful links

IATA and FIATA cases

FONASBA case



Member Login: Password:

[Retrieve password?](#)

Just for Kids

AAPA Port Coloring Book

Come tour a seaport through our coloring book. Download the PDF file by clicking [here](#).

Kids Educational Activity Sites

- <http://aapa.files.cms-plus.com/PDFs/NCSPA%20Kids%20Advertisement%20Dec%202009.pdf> - North Carolina State Ports Authority education ad for children, December 2009
- <http://aapa.files.cms-plus.com/PDFs/NCSPA%20Kids%20Advertisement%20Nov%202009.pdf> - North Carolina State Ports Authority education ad for children, November 2009
- <http://aapa.files.cms-plus.com/PDFs/NCSPA%20Kids%20Advertisement%20Sept%202009.pdf> - North Carolina State Ports Authority education ad for children, September 2009
- <http://www.polb.com/community/education/default.asp> - Port of Long Beach's education web pages for kids (lots of fun, instructional games related to seaports and the maritime sector).
- <http://www.polb.com/community/education/activities/default.asp> - This multifaceted activity book for children is provided by the Port of Long Beach.
- <http://www.polb.com/environment/sustainability/pledges.asp> - While not just for kids, the Port of Long Beach has also developed this environmental, green tips page that children will enjoy and learn from.
- [APL's Boomerang Box Site](#) - follow a container around the world and find out about international trade and how goods are transported through the ports.
- [Porto de Santo \(Brazil\) - "Porto Kids" Web Site \(Portuguese\)](#) - includes an interactive video and additional informational links.

Lesson Plans and Curriculum Materials

- [A Port of Call for All!](#) are school curriculum materials that have been developed for 4th and 6th grade students by the Port of Green Bay. Lessons can be used as an entire unit or on their own. Topics covered include mapping skills, geography, ecosystems of the Great Lakes, history and shipping and commerce.
***Note: Some lessons may require materials from the Great Lake Shipping Trunk which is only available to teachers in the Green Bay area. Substitutions may be required.*
- [Port of Long Beach: Classroom](#) - in partnership with the Long Beach Unified School District, the Port of Long Beach has created this series of lessons that combines real-world port situations with content from the California state-approved curriculum.
- [The Port of Seattle's Education and Teacher Resources](#) - specially developed lesson plans with downloadable teacher/student copies covering many different aspects of International Trade
- Transportation Museum (primary grades).
http://www.eduplace.com/rdq/gen_act/going/trans.html
- Look! You're Wearing Geography (grades 5-10).
<http://www.nationalgeographic.com/resources/nqg/education/ideas58/58wearing.html>
- World Trade Imports (grades 6-8)
<http://ofcn.org/cyber.serv/academy/ace/soc/cecsst/cecsst202.html>
- The Importance of Imports (grades 7-9)
<http://ofcn.org/cyber.serv/academy/ace/soc/cecsst/cecsst131.html>

Community Awareness of Local Ports

- [Advertisement](#) featuring some cool history on the North Carolina Ports - North Carolina State Ports Authority
- [L.A. Port History](#) - the Port of Los Angeles Virtual History Tour

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IATA case



IATA TRAINING AND DEVELOPMENT INSTITUTE

2012 WORLDWIDE TRAINING CATALOGUE

TABLE OF CONTENTS

1	Introduction	6
	Director General's Message	7
	Vice President, Human Capital's Message	8
2	ITDI Overview	10
	Introduction to ITDI	13
	Global Reach	14
	Global, Academic and Industry Partners	16
	Regional Training Partners (RTP)	19
	Authorized Training Centers (ATC)	22
	Accredited Training Schools (ATS)	22
	IATA Training Centers (ITC)	23
	Training Solutions	26
	Distance Learning Technology	27
	Instructor-Led Learning	29
	Classroom Training	29
	In-Company Training	30
	Diploma Programs	31
3	Specializations	32
	Air Navigation Services	34
	Airline Management and Aviation Law	36
	Airport	44
	Aviation Security	48
	Cargo and Dangerous Goods Regulations	52
	Civil Aviation Management and Safety	58
	Fuel and the Environment	62
	Ground Operations	66
	International Aviation	70
	International Cargo	76
	Organization and Human Performance	80
	Quality and Airline Operations	86
	Revenue Accounting and Control	90
	Safety	94
	Travel and Tourism	98
4	Registration, Contacts and Course List	104
	2012 Course List	106
	Registration	119
	Membership Discounts	121
	Corporate Contacts	122

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global partners

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trained through IATA Training Centers every year

55 000
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An investment in your employees generates immediate returns.

RETURN ON INVESTMENT

Investing in employees not only provides them with an improved skill-set by which to work more effectively and efficiently, but instills a level of confidence among clients, shareholders and other important stakeholders, resulting in an even more impressive bottom line for you.

ITDI training solutions offer a smart, cost-effective way to update and fill your skills gaps to improve your output and meet the demands of the future. Over 80% of our students have said they would recommend an ITDI course to their colleagues.





FIATA case

Is FIATA offering training courses in Freight Forwarding and Logistics in general?

- No, FIATA does not run training courses or publish training material.
- This is in the hands of National Associations or their representatives or associated training organizations.
- FIATA however has validated the training material of around 40 National Associations. These courses are based on the "FIATA Minimum Standards".
- Those Associations who have successfully validated their training program are entitled to deliver courses leading to the renowned "FIATA Diploma in Freight Forwarding by Vocational Training and Examination".
- The FIATA Diploma is recognized by the industry world wide.

FONASBA case



Distr.
GENERAL
TD/B/C.4/AC.4/2
21 September 1983
Original: ENGLISH

United Nations Conference on Trade and Development

TRADE AND DEVELOPMENT BOARD
Ad hoc Intergovernmental Group to
consider Means of Combating all Aspects
of Maritime Fraud, including Piracy
Geneva, 28 November 1983
Items 3 and 4 of the provisional agenda

1983.

REVIEW AND ANALYSIS OF POSSIBLE MEASURES TO MINIMIZE
THE OCCURRENCE OF MARITIME FRAUD AND PIRACY

Report by the UNCTAD secretariat

5. Miscellaneous frauds

(a) Licensing of shipping agents

206. It has been suggested on several occasions that in order to remove the various malpractices and frauds attributable to agents who provide intermediary services in connection with the sale, chartering and operation of the ship, such agents should be subject to a system of licensing. In particular, it is understood that in Singapore, the National Shippers' Council is working with the National Shipowners' Association and the Government authorities on the establishment of a national

113/ Third edition (1974).

114/ At its ninth (2nd part) and tenth (first part) sessions.

115/ See TD/B/C.3/162/Supp.1, para. 58.

116/ See report of the Commission at its tenth session, first part, 13-17 December 1982, TD/B/937 - TD/B/C.3/182, resolution 22(X).

Registry of Shipping Agents to combat the increasing occurrence of fraudulent activities in that country. At the international level it was recently advocated at the 1983 BIMCO General Meeting by the President of the Institute of Chartered Shipbrokers (United Kingdom) that there should be in all cases a system of registration or licensing for brokers, agents and forwarders and compulsory membership in a national or international professional body having recognized uniform standards of conduct, with the possibility of being expelled should these standards be violated. 117/

207. Some countries impose licensing requirements for some types of agent functions, whereas in other countries no such system exists. 118/ Various national and international associations of brokers and agents exist, including the Federation of National Associations of Ship Brokers and Agents (with over 20 national association members), which in many cases set minimum standards for membership. 119/ However, there are no uniform standards applicable worldwide, nor is there a uniform compulsory requirement for membership in a national professional association.

208. One of the first considerations to be dealt with in this area is to define the type of agency operation to be included within any national or international system of registration or compulsory professional association membership. Historically the terminology for the various types of agents, including the general agent, the ship agent, shipbroker, chartering agent, freight forwarder, forwarding agent, etc., has been ill-defined in some countries and thus the terms frequently can include overlapping concepts and functions.

209. Consequently, if it is decided that some sort of licensing and/or compulsory professional membership requirement should be established for such agents, it would first be necessary to determine precisely the type of activities to be included within the system. For this purpose, and for the purpose of assessing the feasibility of establishing an international approach to this question, it is suggested that the IGG could formulate uniform minimum standards concerning necessary financial and professional qualifications, as well as standards of conduct, which could be used as guidelines for national action. These guidelines could then be recommended to all States for adoption. However, assuming internationally uniform minimum standards can be developed, it would appear that at least the means for their implementation could be left open for national decision, thereby providing flexibility in determining whether the standards should be incorporated into a government licensing scheme, an industry wide compulsory membership requirement in a professional association, or some combination of the two.

117/ Working Session for Broker Members, Panel Discussion on "A clean Industry - Fact or Fiction". Contribution by D. Prentis, BIMCO General Meeting, p. 7215.

118/ See, Ibid.

119/ Also relevant in this context is the establishment of "Multiport Ship Agencies Network" in late 1978, which is a non profit international association of ship agencies, whose members meet certain uniform minimum financial and professional requirements. Although membership is generally limited to one agent per country, which may be considered unduly restrictive, at least the concept of such an organization serves to illustrate one possible means of providing a guide for identifying reliable agents.

UNCTAD – Minimum Standards For Shipping Agents

1988.

United Nations (UNCTAD) Minimum Standards For Shipping Agents (1988) United Nations (UN)

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United Nations (UNCTAD) Minimum Standards For Shipping Agents (1988)

- Introduction
- Article 1 - Objectives
- Article 2 - Definitions
- Article 3 - Professional qualifications
- Article 4 - Financial qualifications
- Article 5 - Code of professional conduct
- Article 6 - Enforcement
- Article 7 - Compliance

United Nations (UNCTAD) Minimum Standards For Shipping Agents (1988)

Introduction

The following Minimum Standards were prepared by the UNCTAD secretariat in close consultation with the organizations involved in shipping agency matters, in response to a request from the UNCTAD Ad hoc Intergovernmental Group to Consider Means of Combating all Aspects of Maritime Fraud, including Piracy. The Committee on Shipping at its thirteenth session in March 1988, having endorsed these Minimum Standards, recommended their use as appropriate. They are non-mandatory in nature and are to serve as guidelines for national authorities and professional associations in establishing their own standards.

FONASBA Quality Standard



FONASBA

The Federation of National Associations of Ship Brokers and Agents

2007.

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Quality Standard

FONASBA Quality Standard for Ship Agents and Brokers

Launched in October 2007, the FONASBA Quality Standard is designed to assist shipowners and operators to identify those agents and brokers who are well-funded and demonstrate a tangible commitment to quality.

Working with an agent or broker displaying the FONASBA Quality Standard gives the customer peace of mind that they are dealing with a well run and reputable business.

The standard is awarded to those companies that are:

- A member of a FONASBA member association
- Can prove their financial standing in accordance with the accounting laws of their country of domicile
- Have made a firm commitment to professionalism and the ongoing education and training of their staff

Companies granted the standard are subject to a biennial audit by their association. This audit is overseen by FONASBA to ensure that the required criteria are met.

[Click here to view a list of all accredited companies.](#)

Why does the industry need this standard?

There is no international regulation governing who can and cannot be a ship agent or

Accredited companies

The FONASBA Quality Standard assists shipowners and operators to identify those agents and brokers who are well-funded and demonstrate a tangible commitment to ...

[View list of accredited providers](#)



Ship Agents & Brokers

Ship agents and brokers come in many shapes and sizes. From the large global marine service providers with representatives in all the world's major ports to small family run concerns, the role of a ship agent is to represent the interests of the shipowner or charterer ...

[Read More...](#)



Courses overview

IATA and FIATA cases

FONASBA case



It's time agents were licensed

09.05.2013.

- May Guest Editor Gary Waller, Chairman and CEO of Alliance Group, argues in the second part of his interview that exporters and importers should be protected from less-scrupulous companies that cause mayhem when they collapse

If you could fix/change one thing in the industry, what would it be?

- I would strongly recommend the licensing of shipping and forwarding agents to protect both exporters and importers from the less scrupulous companies that even today, with the multiplicity of security issues still out there, periodically cause mayhem when they collapse.
- http://www.lloydsloadinglist.com/freight-directory/news/its-time-agents-were-licensed/20018044274.htm?source=ezone&utm_source=Lloyd%27s+Loading+List+Daily+News+Bulletin&utm_campaign=a96159a4ab-LLL_9_May5_9_2013&utm_medium=email&utm_term=0_1a5c244239-a96159a4ab-256733549

FONASBA Survey on education, licencing etc.

FONASBA QUESTIONNAIRE

2013.

Subject: Education

Country: [Click here to enter text.](#)

Name of the Association: [Click here to enter text.](#)

Name and Email address of the person who completed the Questionnaire:

[Click here to enter text.](#)

1. Which rules/regulations govern the legal standards relevant to ship agents and/or ship brokers in your country?

- Maritime Law
- Commercial Law
- Civil Law
- Other, please specify [Click here to enter text.](#)
- There are no rules/regulations governing legal standards specifically concerning shipping agents

2. What categories of ship agents are recognized by legal standards in your country?

- A) [Click here to enter text.](#)
- B) [Click here to enter text.](#)
- C) [Click here to enter text.](#)
- D) [Click here to enter text.](#)

3. If there is no legal categorization of ship agents, which informal categorization of ship agent exists in your country?

- A) [Click here to enter text.](#)
- B) [Click here to enter text.](#)
- C) [Click here to enter text.](#)



Short term actions (1)

- To fulfill Education Questionnaire and Template on FONASBA level.
- To publish on Fonasba web site links to the external organizations, who provide trainings and courses for the shipping agents and brokers.
- To process research (Questionnaire) and present it during the AGM at Lima.
- To process research (Template) about available courses provided by the Associations and to publish them on FONASBA website.
- To ask BIMCO and ICS to present during the AGM at Lima their educational programs for the shipping agents and brokers.
- To prepare "The Lima Declaration" on the importance of high quality and relevant education for the shipping agents, brokers (...).



Short term actions (2)

- If the results of the research on education among the members of FONASBA show that some Associations would like to organise courses in their countries, FONASBA should explore the possibilities to coordinate and co-organize those courses together with the Associations that expressed the need for the courses and the Associations and external organizations which are currently involved in organising that kind of courses.
- After the ECASBA Seminar where we will have opportunity to hear presentations about „Licensing of Ship Agents“ and „Education and Training of Ship Agents and Brokers in Germany“, and particularly after we process research about educations in all FONASBA member countries, we will be in a much better position to take further steps on the education issues.

The Lima Declaration

